

# BRENT CARPENETTI

201 Uptown Square ◊ Murfreesboro, TN 37129

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## EXPERIENCE

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**Middle Tennessee State University**  
*Graduate Research Assistant*

Aug 2013 - Present  
*Murfreesboro, TN*

- Worked with a team of five international students and one international professor.
- Synthesized research, statistical analysis, and data collection to understand trend analysis.
- Presented findings to the Tennessee Department of Revenue.

**Carpenetti Calculus, LLC**  
*Founder and CEO*

Jan 2011 - May 2014  
*Murfreesboro, TN*

- Developed a business model based on production incentives to drive organic growth.
- Created and oversaw excel and access driven systems to produce corporate and client financial reports.
- Led team to achieve revenue growth of 722% in second year and 23.37% in third year.

**Carpenetti Calculus, LLC**  
*Private Tutor*

Nov 2008 - May 2014  
*Murfreesboro, TN*

- Researched client and market feedback to uncover professional ‘best practices.’
- Designed private and group tutoring programs resulting in a typical improvement of 1.5 letter grades.
- Taught non-native English speakers essential GMAT skills (top student increased score by 310 points).

**Darell Waltrip Honda-Volvo-Subaru**  
*Sales Consultant*

Sept 2011 - Mar 2012  
*Franklin, TN*

- Implemented an effective sales process—shown by breaking the ‘rookie’ sales record.
- Established rapport and trust with customers by quickly addressing concerns.
- Integrated critical feedback from supervisors to improve results.

## MILITARY SERVICE

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**United States Marine Corps Reserve**  
*Enlisted Marine*

May 2006 - Jul 2009  
*Murfreesboro, TN*

- Selected as squad leader from among the top 5 of 70+ recruits.

## EDUCATION

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**Middle Tennessee State University Murfreesboro, TN**  
M.S. in Professional Science  
Concentration: Actuarial Science

*Exp: May 2015*  
SOA/CAS Exam P/I: Passed  
SOA/CAS Exam FM/II: Passed

**Middle Tennessee State University Murfreesboro, TN**  
B.S. in Economics  
Minor in Mathematics

*May 2011*  
GMAT: 760, 99th Percentile

## EXTRA-CURRICULURS

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**Syndicate Paintball: Competitive Paintball Team**  
Founder

*Jan 2011 - Present*

**Oakland High School Wrestling**  
Assistant Coach

*Oct 2006 - Aug 2011*

**Catch 22: Competitive Paintball Team**  
Captain

*Mar 2003 - Sept 2006*